

SAP's Strategic Focus on Business Intelligence











Core

- Core for innovation
- Complete BI suite
- Continued leadership

Self-service

- Use by IT and departments
- Fast time to value
- Connection to the enterprise

Mobile

- First experience for BI
- Content to point of impact
- Expansion to untapped users

Extreme

- Big data
- Real time
- Predictive

Social

- Ability to capture the decision
- Information in context
- Ability to leverage the network

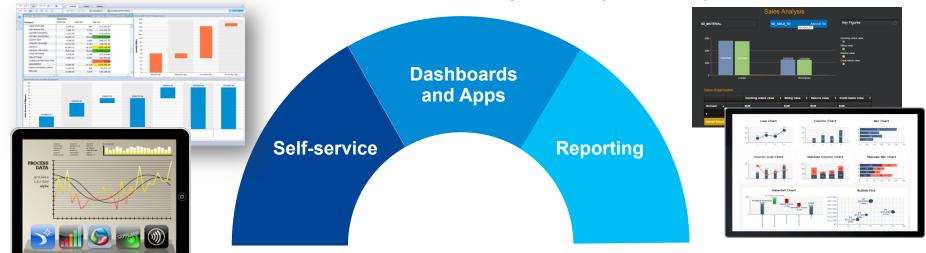
One Strategy for Enterprise BI

SAP Business Intelligence

One Suite for All Insight

Build Engaging Experiences

- Deliver engaging information to users where they need it
- Track key performance indicators and summary data
- Build custom experiences so users get what they need quickly



Discover. Predict. Create.

- Discover areas to optimize your business
- Adapt data to business needs
- Tell your story with beautiful visualizations

Distribute Information

- Securely distribute information across your organization
- Answer related questions by interacting with pre-defined reports
- Build printable reports for operational efficiency

Self-service

Discover. Predict. Create.

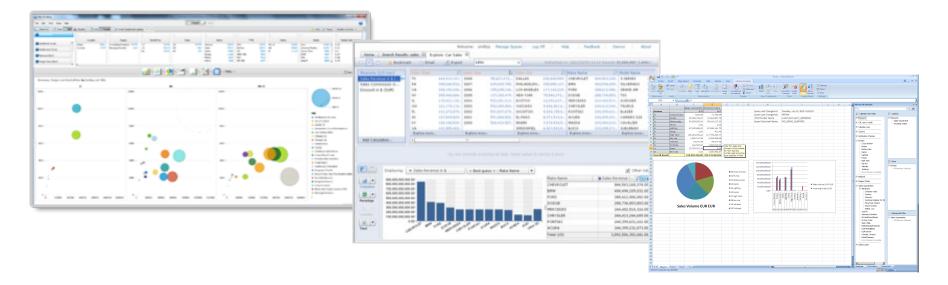


Agility for business analysts and business users

- Discover trends, outliers and areas of interest in your business
- Adapt to business scenarios by combining, manipulating, and enriching data
- Tell your story with self-service visualizations and analytics
- Forecast and predict future outcomes

Portfolio

- Lumira
- Explorer*
- Analysis*
- Predictive Analysis*



^{*} SAP BusinessObjects Explorer; SAP BusinessObjects Analysis; SAP Predictive Analysis

Dashboards and Apps

Build Engaging Experiences



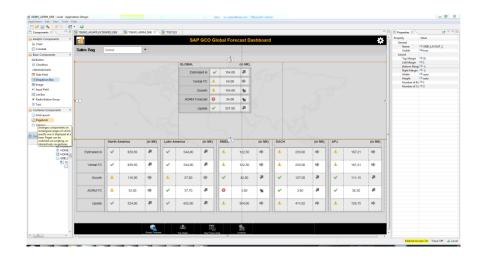
Build engaging, visual dashboards

- Powerful environment to build interactive and visually appealing analytics
- Rich set of controls: buttons, list boxes, drop-down, crosstabs, charts...
- Use custom code to extend and build workflows

Portfolio

- Design Studio*
- Dashboards (aka Xcelsius)*





^{*} SAP BusinessObjects Design Studio; SAP BusinessObjects Dashboards

Reporting

Share Information

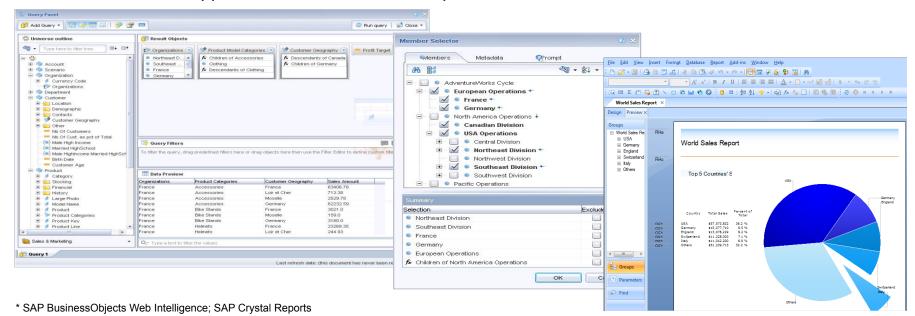


High productivity design for report designers

- Quickly build formatted reports on any data source
- Securely distribute reports both internally and externally
- Minimize IT support costs by empowering end users to easily create and modify their own reports
- Enhance custom applications with embedded reports

Portfolio

- Web Intelligence*
- Crystal Reports*



BI Platform

Professional Grade























Mobile Devices

Browsers

On Demand Services

Embedded Content

MS Office

Enterprise Portals

Self-service

Dashboards and Apps

Reporting

Business Intelligence Platform

Universe Semantic Layer



JD Edwards





EDW
SAP NetWeaver BW
TeraData
Other data warehouses



Oracle, IBM DB2, Microsoft SQL Server and other relational data sources



SAP HANA Platform





Unstructured data in Social Media and Hadoop



OLAP Cubes

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SAP BusinessObjects BI 4.1 What's different about this release?













First point release of SAP's market leading Business Intelligence Suite

Focus on quality and innovation deserving of a professional grade BI platform Core stability and capability improvements from new innovations to incremental product advances from 4.0 to reintroduced features from XI3

All existing XI R2 and XI3 customers can migrate to this newest platform of SAP's BI Suite

New capabilities around selfservice, dashboarding and mobile Bl

Support of both net new and updated platforms

One Strategy for Enterprise BI

One Suite for All Insight

One Place for All Information

One Standard for Enterprise Bl



One Suite for All Insight







Unified and Highly Personalized

- Improved interoperability and usability across the BI suite
- Deliver engaging information to users when and where they need it
- Create custom experiences with embedded analytic extensions

Powerful Visualizations

- Monitor your business with specialized charting and geospatial analytics
- Empower end users with industry focused visualizations and spatial analytics
- Detect outliers and discover areas to optimize your business

Faster More Accurate Decisions

- Create and consume BI content from any mobile device
- Empower teams to deliver collaborative decisions
- Simplified deployment to accelerate time to value

One Place for All Information Big Data Ready Scale and Power Speed to Deliver

One Place for All Information



Big Data Ready

- Support for Amazon
 Elastic MapReduce and
 Hadoop Hive
- Improved access to Oracle Exadata, Oracle OLAP and Oracle Essbase
- Enhanced workflow capabilities in conjunction with SAP HANA and BW



Scale and Power

- Immediate response time regardless of data volume
- Improved usability to build pervasive BI applications
- Integrate with SAP monitoring, lifecycle management, search, and user management



Speed to Deliver

- Enhanced design experience with new creation wizard and integrated data federation
- Automated universe deployment and lifecycle management
- Improved Webl report design performance against BW

One Standard for Enterprise BI



Professional Grade BI Platform



Quality Focused



Superior Breadth of Ecosystem

One Standard for Enterprise BI



Professional Grade BI Platform

- For any size business, small to large
- For any type of deployment, on-premise or on-demand
- For anyone across the organization, individuals, teams, or department



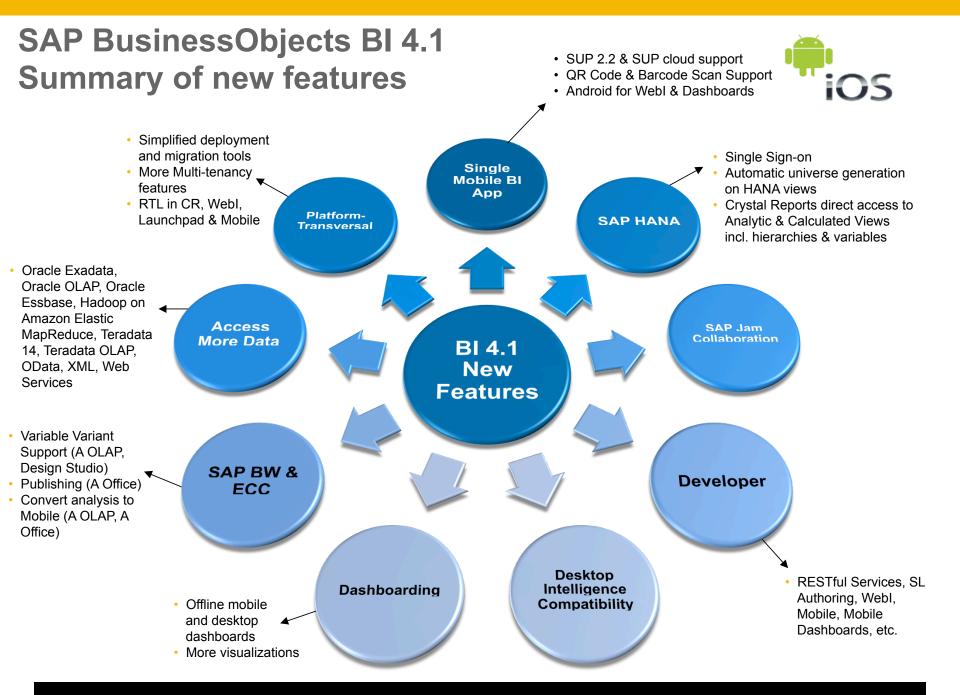
Quality Focused

- Increased efficiency to enhance decision making capability and productivity
- Non-disruptive production delivery and information governance across the organization
- Simplified architecture for increased IT responsiveness



Superior Breadth of Ecosystem

- Open and agnostic suite of products that can leverage existing BI investments
- Supported by global best practices for enhanced adoption
- Enable speedy deployment with shortened time to value



Key Links

- sapbusinessobjectsbi.com
- sap.com/learnbi
- sap.com/bivirtualization
- sap.com/bisizing
- service.sap.com/roadmap
- How to Select the Right BI Tool for Your Environment
- SAP's Release Strategy for Major Releases of SAP BusinessObjects BI

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