SAP Business ByDesign Road Map

December 2021

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About SAP road maps

Companies today are planning their digital journeys – transforming business models, reengineering business processes, and reimagining work.

SAP road maps highlight innovations that may help you plan and implement your digital journey. They span products relevant to lines of business in your industry and explain how our innovations may add value to your business.

In our road maps, you can learn about our innovations along four different timelines:

1. **Recent innovations** for our products that have been launched in the past weeks or months and can already be purchased
2. **Planned innovations** for our products that are intended to be launched in the short term or midterm
3. **Product direction**, providing a long-term perspective on high-level development plans for innovations for our solutions – inspired by your requirements
4. **Product vision**, providing a high-level and long-term business perspective on innovations for our products

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SAP Business ByDesign
Ease of use, insightfulness, and openness

Ease of use, flexible with best practices

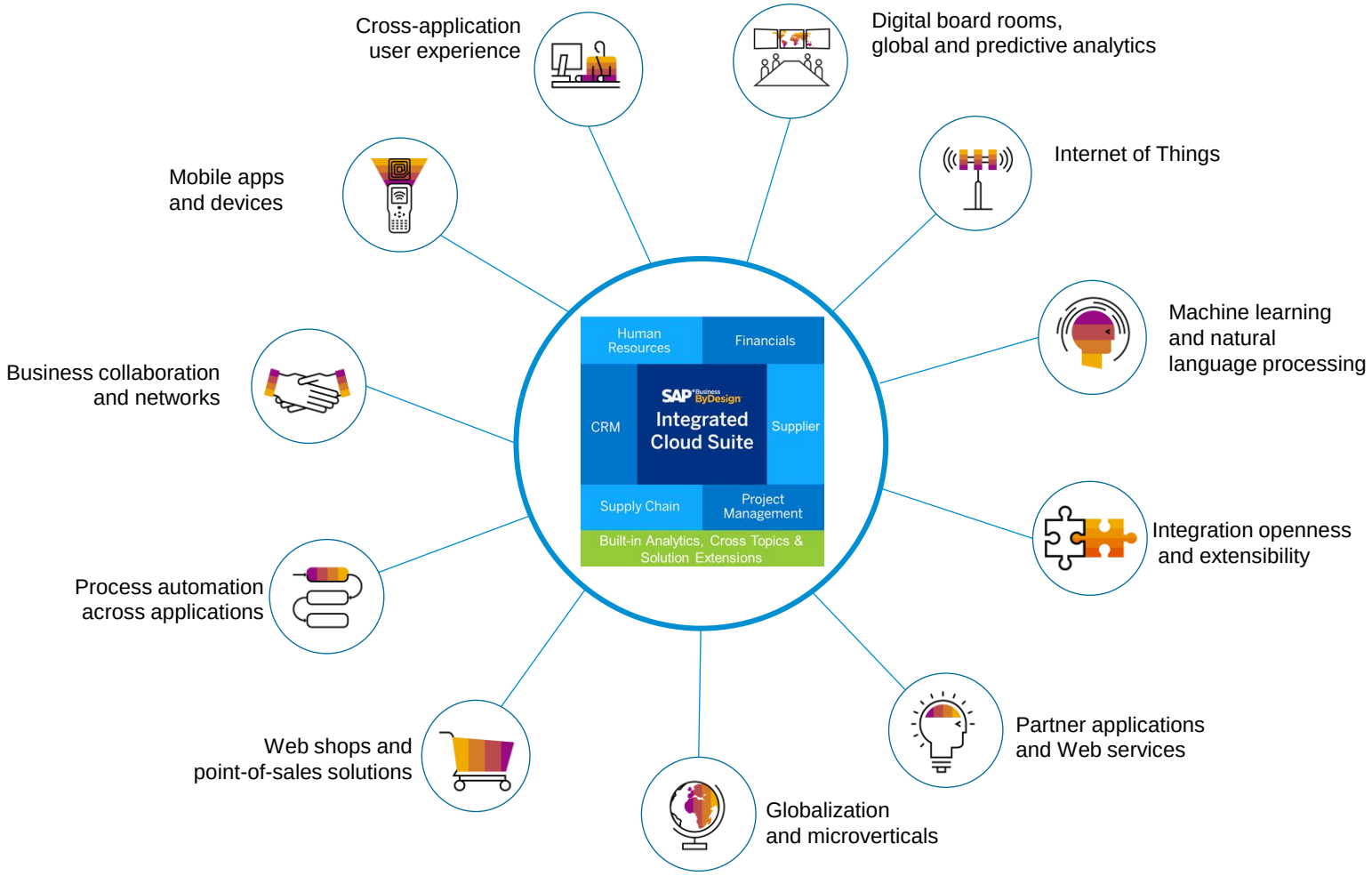
- A modern intuitive user interface that is consistent across the entire suite for instant productivity
- Accessibility anywhere anytime through mobile apps
- 38 built-in business scenarios
- Legal changes notification service
- Quickly configurable, easy to adopt and to extend

Insightfulness

- Built-in, real-time analytics with more than 500 standard reports, dozens of prebuilt KPIs, and Microsoft Excel integration

Openness

- Open interfaces for quick connections to existing solutions and to build custom integrations
- Extendable by personalization, key user adaptation, and SAP Cloud Applications Studio software



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SAP Business ByDesign

Digital transformation is the prerequisite for an intelligent enterprise

Key needs of midmarket organizations

Visibility and transparency
Enabling intelligent decision-making in global operations

Efficient business processes
Best-practice procedure automating repetitive tasks and enabling focus on value-adding activities

IT cost and security
Affordable, compliant, and secure digitalization without the need for deep expert know-how

SAP Business ByDesign value proposition

Built-in analytics for real-time data across all functional areas of the business for **intelligent decision-making**

Time-tested best practices connecting every function across the company

A **mobile-connected** empowered workforce that makes **fast decisions**

Technology that **scales** with the business and is always up-to-date with **quarterly upgrades**

Software that is designed to be **easy** to learn, **quick** to implement, easy to use, and **simple** to support

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The Intelligent Enterprise

Enabled by SAP Business ByDesign

Next-gen user experience

New way of interaction driven by natural language processing and intelligent assistants

Mobile

Digital assistants

Process automation

Elimination of repetitive, predictable tasks to allow focus on value-adding activities

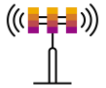
Predictive analytics

Digital boardroom

Next-gen best practices

New business models and processes enabled by digitalization and new technology

Machine learning (ML)



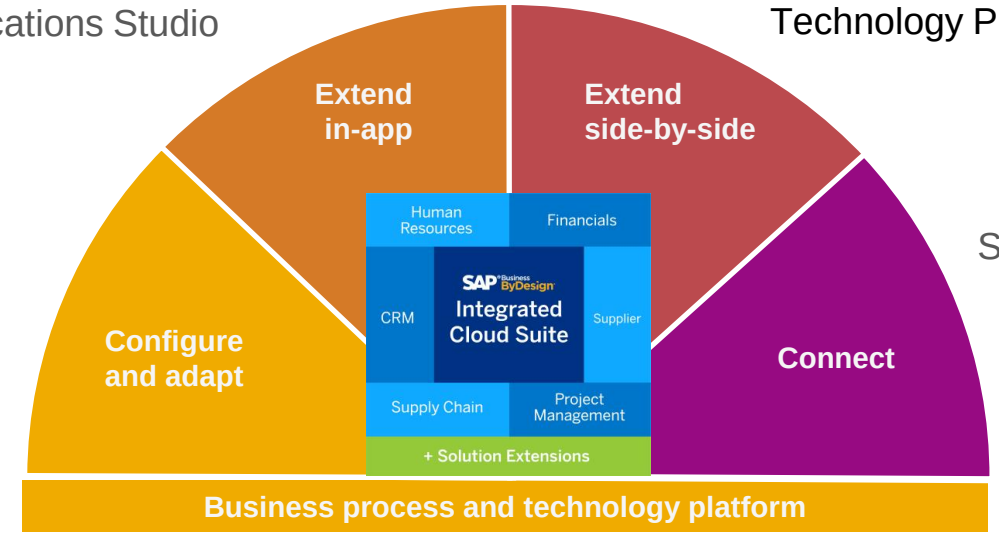
Internet of Things

Blockchain

SAP Cloud Applications Studio

SAP Business Technology Platform

Business configuration and key user extension



SAP Integration Suite

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SAP Business ByDesign

Proven public cloud ERP suite (Oct. 2021)

11,228 (+33% YoY) companies with unique tax ID

155 countries where SAP Business ByDesign is used

1.18 B (+33%) FIN documents
53.7 M (+28%) sales orders
2.64 M (+40%) projects
9.98 M (+22%) production orders
99.4 M (+44%) customer invoices
106 M (+47%) time recordings

200+ software solution partners with **8,933 (+25%) add-on** solutions

21 SAP-delivered countries
45 prelocalizations and partner localizations
13 languages

Able to fully process **35,000** invoices at **20** line items per hour

250 value-added partners worldwide

5 to **10,000** users per single SAP Business ByDesign system

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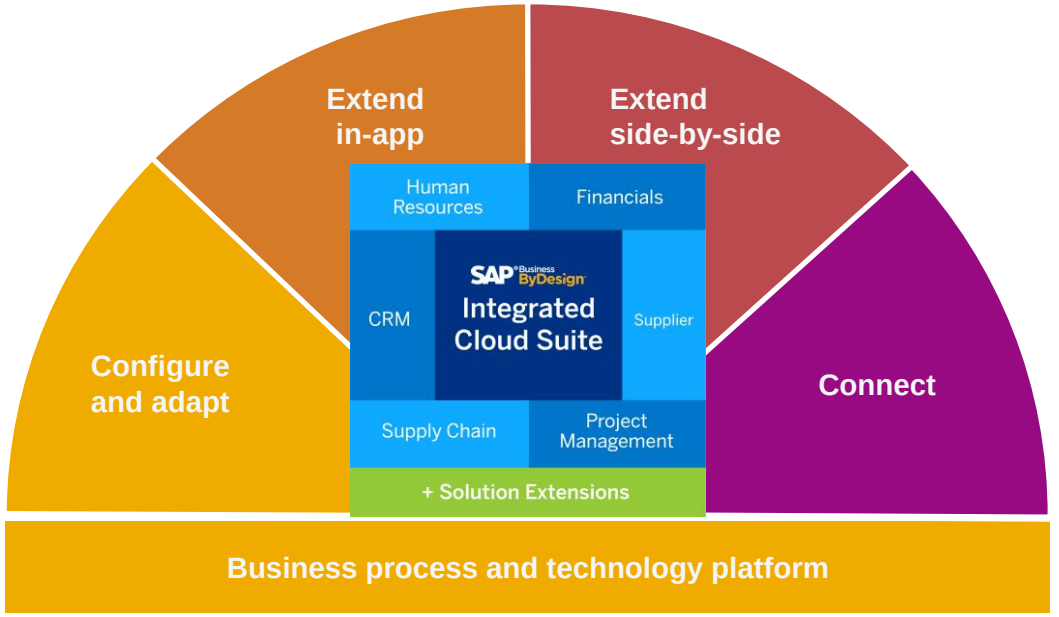
General directions for SAP Business ByDesign

High-level road map

Our strategy remains to focus on **requests from the Customer Influence program that receive the most votes**.
In addition, we will put a special focus on:

- Extended **logistics, production, and service resource** management
- Simplified **cross-industry capabilities for process optimization** by enhanced automation and data platform
- Providing best-of-breed, built-in **intelligent enterprise capabilities, analytics, and openness** for customer- and partner-specific enhancements
- **Enhancing and extending the technical foundation** to help ensure quicker time to value for partners and customers

Legal and compliancy requirements will continue to be our focus in all releases.



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SAP Business ByDesign

Product road map overview – Business scenarios

Recent innovations

Financial management
- Active budget control for public sector
- SAP digital payment integration – incoming
- Lease accounting for public sector

Product-centric business
- Customer consignment
- Text items in bill of materials (BOM)
- Add components in started production orders
- Scrap on BOM item level

Service-centric business
- Service confirmation time recording
- Flexible project-time-recording administration
- Subscription invoice schedule reporting
- Time recording in SAP Business ByDesign mobile app

Order-to-cash process
- Intelligent extraction and upload of sales order and proof of delivery

Procure-to-pay process
- Basic purchase price flexibility

Marketing-to-opportunity process
- Mobile lead push notifications

21.11/22.02 – Planned[1]

Financial management
- Foreign currency remeasurement for other asset and liabilities accounts
- Web service for managing accounting entry

Product-centric business
- Externally owned stock in warehouse
- Product specification (PRS) enablement for BOM input products

Service-centric business
- Resource management for standard service order-to-cash process
- Enhancements to project time recording

Master data management
- Master data workflow enablement
- Product block in planning
- Insight-to-action block account and supplier

Order-to-cash process
- Payment term analytics in sales
- Shipping condition-based scheduling for sales orders

Marketing-to-opportunity process
- Mobile sales interaction capturing

22.05/22.08 – Planned[1]

Financial management
- Active budget control for all industries
- Payment Web services

Product-centric business
- Landed costs
- Subcontracting – Basic external production operation processing

Service-centric business
- Demand planner for services
- Employee team calendar
- Recurring maintenance schedule on contracts

Marketing-to-opportunity process
- Opportunity success score prediction
- Lead success score prediction

Master data management
- Intelligent robotic master data changes
- Commodity codes for all countries
- Price list and discount list master data Web service volume ready for “Read” operation

22.11/23.02 – Planned[1]

Financial management
- Integration to SAP S/4HANA Cloud for customer payments

Product-centric business
- Subcontracting – enhanced external production operation processing

Procure-to-pay process
- Gross pricing, discount, and surcharge list

Service-centric business
- Simplified customer contracts for subscription business
- Skills for service order processing

Order-to-cash process
- Integration to SAP Upscale Commerce

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SAP Business ByDesign

Product road map overview – Cross-scenario features, extension, and platform

Recent innovations

Analytics
- OData API for analytics KPI
- Insight-to-action block account and supplier
- Insight-to-action account delivery and invoice block
- Analytical profiles

Intelligent Enterprise
- User feedback capturing invoice scan
- Best practices for intelligent robotic process automation (iRPA) for document processing, such as e-mail extraction, sales order, proof of delivery, invoice upload
- Intelligent mobile interaction capturing for travel and expenses
- Additional best practices for intelligent automation such as stock transfer order and PO upload from MS Excel (iRPA)

Mobile
- Approval notifications in SAP Business ByDesign mobile app
- Time recording with SAP Business ByDesign mobile app

21.11/22.02 – Planned[1]

Collaboration
- New MS Outlook add-on for sales
- MS Teams with single sign-on (SSO)

Analytics
- Dashboards with joint filters

Mobile
- Mobile simple onboarding with SSO
- Reporting issues using mobile app

Intelligent Enterprise
- Intelligent mobile business partner creation (business card scanning)

User experience
- Enhanced workflow rules
- Optimized search user experience
- Preview of document on approval

Fast implementation templates
- SAP-delivered golden templates for professional services

22.05/22.08 – Planned[1]

Collaboration
- MS Teams with meeting integration
- MS Teams opportunity integration enhancements

Intelligent Enterprise
- Additional intelligent automation best practices bots (iRPA)
- ML cockpit (embedded predictive analytics workbench – predictive analytics library for SAP HANA)
- Intelligent mobile lead creation (business card scanning)

User experience
- Voice-approval assistant for mobile app (conversational AI)

Fast implementation templates
- SAP-delivered golden templates for wholesale and distribution business
- Partner enablement for custom golden template

OpenSAP course
- Localization tool kit

22.11/23.02 – Planned[1]

Collaboration
- MS Teams for sales and projects

Analytics
- Analytical account 360
- MS Excel in Web browser for reporting

Intelligent Enterprise
- ML cockpit: Additional predictive scenarios (predictive analytics library)

User experience
- Workspace designer – account 360
- Workflow and approval enablement of additional business documents
- Enhance additional master data documents for mass maintenance
- Digital assistant for next-generation user experience (conversational AI)

Fast implementation templates
- SAP-delivered golden templates for production business

OpenSAP course
- Intelligent robotic process automation

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SAP Business ByDesign

Product road map overview – Legal, localization, and languages

Recent innovations

Legal and compliance

- Regular maintenance and legal change management for SAP existing country versions
- Brexit changes
- Japan: Bill of exchange
- Spain: Tax form 303 (custom tax file generation)
- India: Withholding tax enhancements, tax collected at source (TCS), QR code for B2C invoice
- Israel: VAT reporting and bank branch enhancements, foreign currency exchange rate in credit memos
- Israel: Supplier credit memo
- Italy: Over-the-counter sales
- Australia: Payment aging reporting
- Denmark: VAT return, payment file enhancements

Localization

- Localization of consignment
- New tax basic countries: Yemen, Madagascar, Bermuda, Georgia, Uzbekistan

21.11/22.02 – Planned[1]

Legal and compliance

- Regular maintenance and legal change management for SAP existing country versions
- Integration to document compliance service for Peppol – Denmark and Germany
- Spain: SII update
- China: Direct cash flow statement based on cash flow key
- Korea: Cash flow statement enhancements
- EU 2021 One Stop Shop (OSS) VAT return for e-commerce tax return file for Netherland and Austria
- India: Debit note and credit note for stock transfer
- Japan: Declining-balance method for asset depreciation
- Italy: Spesometro

Localization

- New tax basic countries: Maldives, Kyrgyzstan, Sudan
- Localization toolkit enhancements

22.05/22.08 – Planned[1]

Legal and compliance

- Regular maintenance and legal change management for SAP existing country versions
- EU 2021 OSS VAT return for e-commerce tax return file for EU countries
- China: Golden audit report enhancement with cash flow key
- Japan: VAT header calculation
- Japan: E-invoicing
- Localization of planned landed cost
- Belgium: VAT return enhancements, VAT tax group
- New Zealand: GST invoice enhancements
- Israel: Withholding tax on direct payment

Localization

- New tax basic countries
- Localization toolkit enhancements

22.11/23.02 – Planned[1]

Legal and compliance

- Regular maintenance and legal change management for SAP existing country versions

Localization

- India: Commercial debit and credit note for TCS
- Italy: Down payment enhancements
- Japan: Withholding tax
- Spain, India, Mexico: Withholding tax in sales
- Localization toolkit enhancements

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SAP Business ByDesign

Product road map overview – Partner add-ons

Recent innovations

Financial
- Cash flow by Neteris
- Prepaid expense accruals by All for One Steeb
- U.S. indirect tax by Avalara
- Convenience and compliance pack by Phoenix

Procurement
- Supplier invoice automated processing and archiving by Kendox
- Portal for vendors by Seidor

Supply chain and logistics
- Shipping integration by Agilita

Customer relationship management
- Customer and vendor portal by ERP Logic
- Chatbox for sales by Seidor

Project management
- Calendar for service companies by Snap Intl
- Maintenance and repair by VistaVu

3rd party integration or vertical
- Integrator.io by Celigo
- Vendor invoice integration with SAP Concur solutions by Phoenix
- Smart rentals by VistaVu

Country localization
- Localization for Ecuador by Seidor
- Localization for Sri Lanka by Pristine

21.11/22.02 – Planned[1]

Financial
- Budget control by Phoenix
- ISDOC format for CZ and SK countries by Snap Intl
- Consumption to cost center uploader by In Cloud Solutions
- Cost recognition by ERP Logic

Procurement
- Supplier invoice scanning by Neteris

Supply chain and logistics
- Warehouse management integration by ERP Logic
- Shiphero integration by Seidor

Customer relationship management
- Equipment rental by ERP Logic
- Quality inspections by ERP Logic

Project management
- Professional services reporting package by In Cloud Solutions

3rd party integration or vertical
- Look Fashion Platform by Argentis
- Integration with U.S. GSA for continental United States per diem rates by Phoenix

Human resources
- Employee time Jira/ClickUp integration by Phoenix
- Intelligent time recording by All for One Steeb
- Time recording by Cobalt
- Connected expense by Orchard House

22.02/22.05 – Planned[1]

Financial
- Rental by Seidor
- Bank reconciliation by Neteris
- Tax reporting by Neteris
- Billing manager for digital advertising by Phoenix

Procurement
- Dealer portal by Acloudear

Supply chain and logistics
- Project manufacturing by In Cloud Solutions

Customer relationship management
- Sales price calculation by All for One Steeb
- Mobile field service and repair by Seidor
- Sales commissions by Phoenix

Human resources
- Project time and expense rules by Technology2Enjoy

3rd party integration or vertical
- Shopify integration by Seidor
- Shopify integration by ERP Logic

Country localization
- Localization for Ghana by Seidor
- Localization for Kosovo by Snap Intl
- Localization for Romania by Snap Intl

22.05/22.08 – Planned[1]

Financial
- Banking cloud by Sofigate
- Financial consolidation by Clarivos

Project management
- Resource management by O&S Consultores
- Equipment maintenance by Aplicaciones en la Nube
- Plant maintenance mobile add-on by Seidor
- Resource planning for projects by All for One Steeb
- Quality check by Seidor

3rd party integration or vertical
- Configure, price, and quote by CIS
- Shipping integration and brand by parcelLab

Country localization
- Localization for Pakistan by Seidor
- Localization for Philippines by Appcentric
- Localization for Guatemala by Foro de Información
- Localization for Morocco by UniversAP

Regular update at blog: *The Pace of Innovation of the Ecosystem Contributes to SAP Business ByDesign Success*

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Learn more

SAP customers and partners

- SAP Road Maps
- SAP Community
- SAP Transformation Navigator
- SAP User Groups

- SAP Business ByDesign Community
- SAP Business ByDesign Solution Brief
- Customer Influence site for SAP Business ByDesign
- SAP Business ByDesign Road Map

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